



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

7720 WEST OAKLAND PARK BOULEVARD, SUITE 323, SUNRISE, FLORIDA 33351 · TEL 754-321-0505 · FAX 754-321-0936

PROCUREMENT & WAREHOUSING SERVICES

MARY CATHERINE COKER, DIRECTOR

www.BrowardSchools.com

The School Board of Broward County, Florida

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Ann Murray
Dr. Rosalind Osgood

Robert W. Runcie
Superintendent of Schools

9/22/2017

Music Arts Enterprises, Inc.
3301 Davie Blvd
Fort Lauderdale, FL 33312
Attn: Ms. Rhonda Katz, CFO

Reference: ITB 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts and Accessories

Subject: Renewal of Contract

Dear Ms. Katz:

The above-referenced contract expires on 2/17/2018. In accordance with Section 4, Special Conditions, Paragraph 4.5, Contract Renewal, of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 2/18/2018 through 2/17/2019. This letter does not constitute the actual renewal or contract offer.

Please indicate below your willingness to renew this ITB award, which shall be considered by the School District for renewal of your award premised upon your combined agreement to all terms and conditions of the awarded ITB and your agreement to maintain (or reduce) the current awarded price(s)/discount.

- Yes, I offer to renew the current contract award at the current awarded price(s).
- Yes, I offer to renew the current contract award at the lower price(s) contained on the attached page(s).
- No, I do not wish to renew the current contract award.

For informational purposes, when going to our Board for approval of this renewal, if this is not renewed and SBBC goes out for a new ITB please indicate below whether your price/discount would remain the same, be lowered, or increase?

- If this ITB is not renewed, price/discount in the new ITB would stay the same
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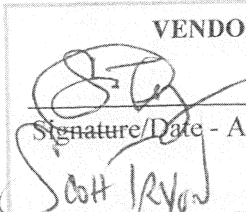
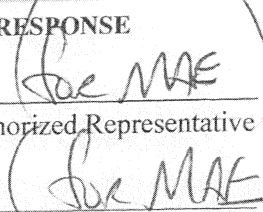
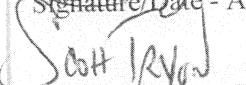
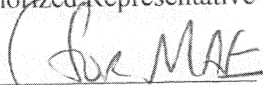
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 15-056C.

Percent of increase: —

Please sign and date this document in the space provided and return it to my attention no later than 10/6/2017. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Gilberto Gonzalez
Purchasing Agent III

VENDOR RESPONSE	
	
Signature/Date - Authorized Representative	
	
Printed Name - Authorized Representative	



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Superintendent of Schools

9/22/2017

NDR Corporation

3250 N.E. 12th Avenue

Oakland Park, FL 33334

Attn: Mr. Todd Berner, Director of Educational Sales

Reference: ITB 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service,
Equipment, Parts and Accessories

Subject: Renewal of Contract

Dear Mr. Berner:

The above-referenced contract expires on 2/17/2018. In accordance with Section 4, Special Conditions, Paragraph 4.5, Contract Renewal, of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 2/18/2018 through 2/17/2019. This letter does not constitute the actual renewal or contract offer.

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Gilberto Gonzalez
Purchasing Agent III

<p>VENDOR RESPONSE</p> <p><i>Todd Berner</i> 9/27/17</p> <p>Signature/Date - Authorized Representative</p> <p>Todd Berner - Sales Manager</p> <p>Printed Name - Authorized Representative</p>
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Superintendent of Schools

9/22/2017

Pro Sound, Inc. dba Pro Sound & Video
1375 N.E. 123rd Street
Miami, FL 33161
Attn: Mr. Jon Evans, Vice President

Reference: ITB 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts and Accessories

Subject: Renewal of Contract

Dear Mr. Evans:

The above-referenced contract expires on 2/17/2018. In accordance with Section 4, Special Conditions, Paragraph 4.5, Contract Renewal, of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 2/18/2018 through 2/17/2019. This letter does not constitute the actual renewal or contract offer.

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Percent of increase:

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Sincerely,

Gilberto Gonzalez
Purchasing Agent III

VENDOR RESPONSE	
	9-27-2017
Signature/Date - Authorized Representative	
JON EVANS	
Printed Name - Authorized Representative	



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Superintendent of Schools

9/22/2017
Troxell Communications, Inc.
1110 West Oakland Park Blvd, PMB #378
Fort Lauderdale, FL 33361
Attn: Mr. Michael Fabio, VP of Finance

Reference: ITB 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts and Accessories

Subject: Renewal of Contract

Dear Mr. Fabio:

The above-referenced contract expires on 2/17/2018. In accordance with Section 4, Special Conditions, Paragraph 4.5, Contract Renewal, of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 2/18/2018 through 2/17/2019. This letter does not constitute the actual renewal or contract offer.

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Percent of increase:

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Sincerely,

Gilberto Gonzalez
Purchasing Agent III

Vendor response box containing signature and printed name of Michael Fabio, VP of Finance.



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Robert W. Runcie
Superintendent of Schools

9/22/2017
Rauland-Borg Corporation of Florida
5247 N.W. 108th Avenue
Sunrise, FL 33351
Attn: Mr. Craig Dewerff

Reference: ITB 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts and Accessories

Subject: Renewal of Contract

Dear Mr. Dewerff:

The above-referenced contract expires on 2/17/2018. In accordance with Section 4, Special Conditions, Paragraph 4.5, Contract Renewal, of the ITB, this contract may, by mutual agreement and upon School Board approval, be renewed for an additional year from 2/18/2018 through 2/17/2019. This letter does not constitute the actual renewal or contract offer.

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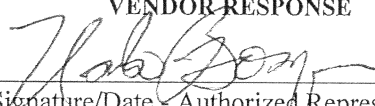
If you indicated that there would be a pricing increase in a new ITB, please indicate the percentage that the price(s) would be increased by in comparison to our current ITB 15-056C.

Percent of increase: 5%

Please sign and date this document in the space provided and return it to my attention no later than 10/6/2017. If you fail to respond by this date, the School District will not consider renewal of your award. The School District will notify you if, and when, your contract is renewed by the School Board. Thank you for your prompt attention to this matter.

Sincerely,

Gilberto Gonzalez
Purchasing Agent III

VENDOR RESPONSE	
	10/6/17
Signature/Date - Authorized Representative	
Nardo Bosque, President/CEO	
Printed Name - Authorized Representative	